

Investor Presentation

Jan-Mar'22

Q4 FY22

J.K. Cement Ltd.



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Key Parameters	Target for 2030	Achieved in FY '22
CO2 emission in Kg /ton of Cementious Product	465	556
Green Power	75%	33%
Thermal substitution rate	35%	9%



Environment Safety Governance Awards



JK Cement Works ,Nimbahera received Platinum Award for Energy Efficiency 2021



JK Cement Works, Balasinor received Gold Award for Plant Efficiency 2021

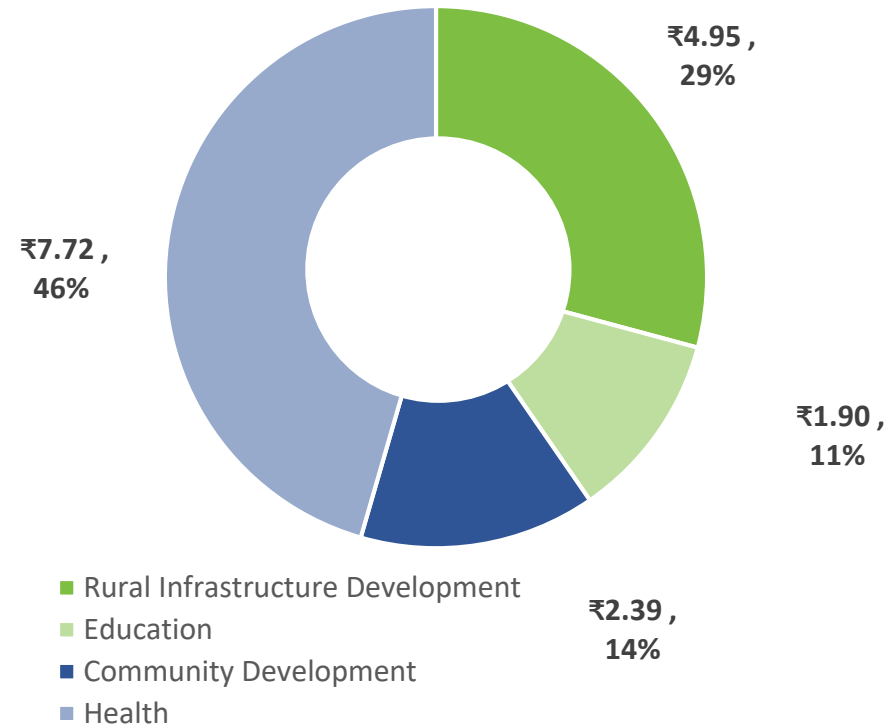
Commitment to improve livelihood and society

Key initiatives taken during the period -

- Contribution to JK Gram Trust for cattle breeding program in Rajasthan, Harayana & M.P.
- Contribution for building Super Specialty hospital at IIT Kanpur.
- Distribution of Bipap A-40 ventilator, oxygen concentrator, pulse oximeter, face mask distribution, vaccination drive etc. and infrastructure development of hospitals.
- Contribution for construction of public utility like community center, bathroom, safe and clean drinking water arrangement in nearby villages.
- Contribution for construction of CC roads, Bus stand modification with flooring pave blocks etc.
- Commissioned Oxygen Generation Plant at Mangrol.
- Contribution for promoting Education in Rajasthan for School/University

CSR Expenditure Rs 16.96 crores in FY '22

Figures in Rs./Cr



Oxygen Generation Plant Started Operating at our Mangrol Plant



Corporate Social Responsibility



Installation of 1 KW Solar System at Jharli Panchayat office



Water Pump of 5 Horse Power given to Vadadala gram Panchayat facing scarcity of water



Adoption of Aganvadi at Badwara & Rupaund Village



Health Camp organised at Igotha village for monitoring of BP, Sugar and general check up including medicine distribution

Cattle Breeding Programme organised in nearby vicinity of Panna site.



Corporate snapshot



Upgraded Line 3,
Nimbahera

Cementing pathways to shared progress

- **One of India's leading** cement and building products manufacturers
- **Partner in the nation's progress for over 45 years** with our products catering to infrastructure development needs
- Portfolio spans Grey Cement, White Cement (WhitemaxX) and value-added products like - **WallmaxX, GypsomaxX, TilemaxX, ShieldmaxX, Repairmaxx, SmoothmaxX and Wood Amore.**
- **Focused expansion programme, cost optimisation, utilisation ramp-up at new facilities and ability to capitalize on emerging opportunities** enable us to stay true to our purpose across economic cycles
- **Integrated cement manufacturing plants and split grinding units enjoy strategic locational advantage for their proximity to our captive limestone mines** and fly ash source respectively, and for being well connected to end-markets by road and rail networks.
- **Announced foray into Paint Business with Investment of Rs 600 crores** over a period of 5 years to take advantage of existing dealers / painters network of White Business and this will result in increased sales of Wall Putty also.



Strategically located manufacturing presence and future expansion

Our plants

Grey Cement

- A. Nimbahera, Chittorgarh (Rajasthan)
- B. Mangrol, Chittorgarh (Rajasthan)
- C. Muddapur, Bagalkot (Karnataka)
- D. Gotan, Nagaur (Rajasthan)
- E. Jharli, Jhajjar (Haryana)
- F. Aligarh (Uttar Pradesh)
- G. Balasinor (Gujarat)

White Cement

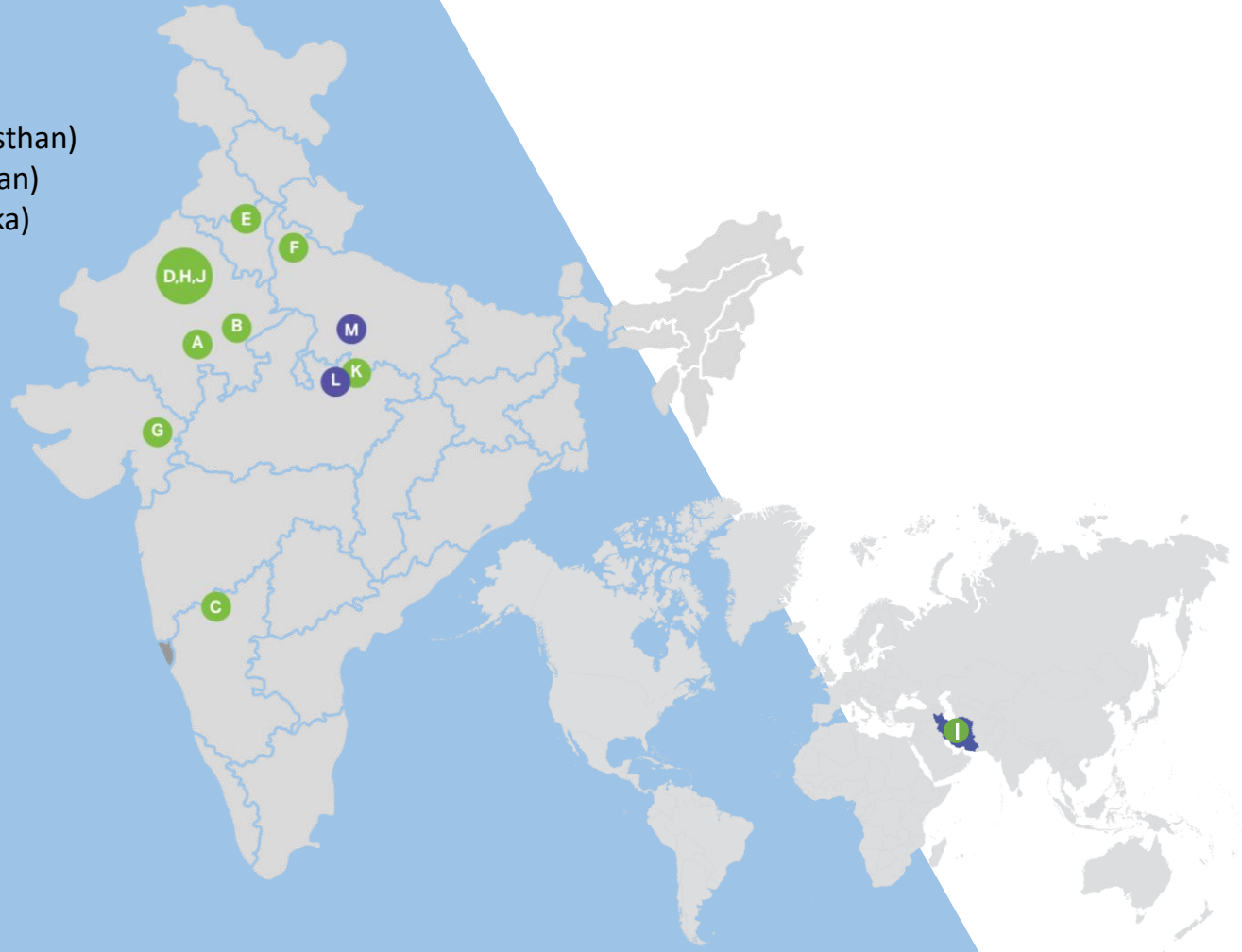
- H. Gotan, Nagaur (Rajasthan)
- I. Fujairah (UAE)

Wall Putty

- J. Gotan, Nagaur (Rajasthan)
- K. Katni (Madhya Pradesh)

Greenfield Expansion

- L. Panna, Madhya Pradesh
- M. Hamirpur, Uttar Pradesh

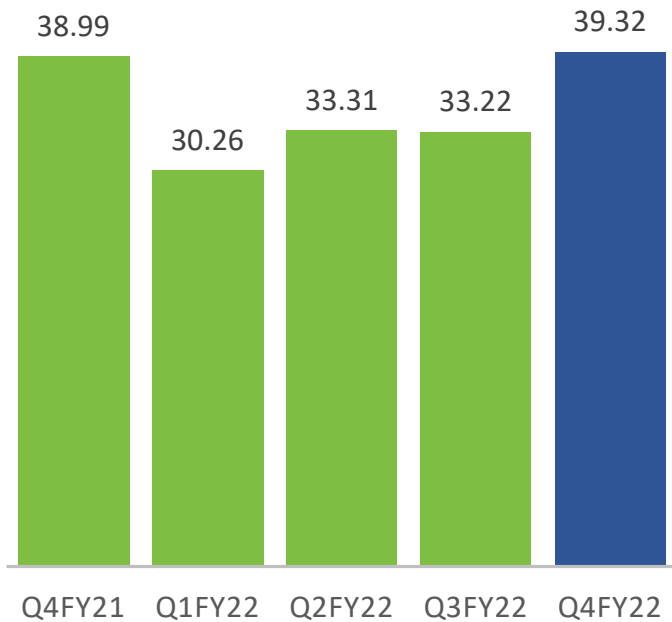


Performance highlights



Volume growth (Overall)

Q4FY22 – 18% Growth over Q3 FY22



Key drivers QOQ Basis (Grey Cement)

92% Capacity Utilization -15% up over Q3 FY22

23% Increase in Volumes

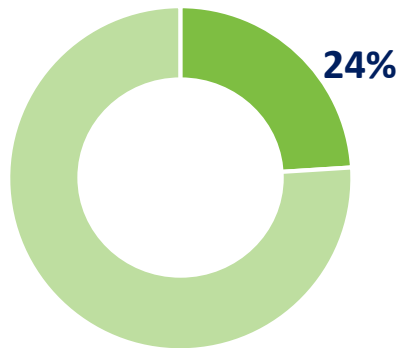
2% Increase in Cement Realization per ton

7% Premium Product Sales as % of Trade Sales

Key movement in costs in Q4FY22



LOGISTICS COST

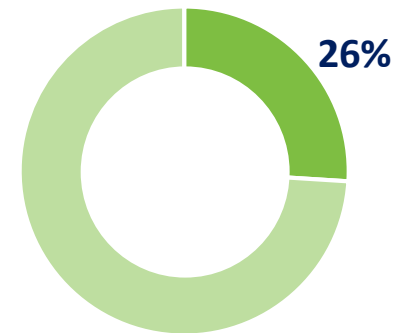


Rs. 1175 /M.T
9% up YOY

Increase in Diesel Prices



ENERGY COST



Rs.1254 /M.T
38 % up YOY

Increase in Pet coke
/Imported Coal Prices

Expansion –Project Status

Expansion	Additional Capacity	Status Update	CAPEX till YTD Mar'22	Expected Date of Completion
Greenfield Expansion at Panna (IU) with Hamirpur(GU)	Grey cement plant of 4 MnTPA & WHR power generation of 22 MW	<p>Work is in progress as per schedule -</p> <ul style="list-style-type: none"> Panna - Work is progressing as per schedule, fronts are released for erection and 25% equipment erection has already been done. Hamirpur -Work is progressing ahead of schedule and erection of equipment has started <p>Expenditure as on date is funded by borrowing of Rs 489 crores and Rs 1046 crores from Internal Accruals.</p>	Rs.1535 crores	March'23

Project Progress at Panna (IU)



Pre Heater Tower



Kiln



Limestone Reclaimer



Clinker Silo



Fly Ash Silo

Financial Highlights - Quarterly

Particulars	Q4FY22	Q3FY22	QOQ	
Sales Volume (Lakhs M.T)*	39.32	33.22	18%	▲
Net Sales (Rs. Cr)	2223.63	1902.78	17%	▲
EBITDA (Rs. Cr)	382.70	370.77	3%	▲
EBITDA Margin	17.21%	19.49%	12%	▼
EBITDA (Rs. M.T)	973	1116	13%	▼

* Include Clinker Sale

Financial Highlights - Quarterly

Particulars	Q4FY22	Q4FY21	YOY	
Sales Volume (Lakhs M.T)*	39.32	38.99	1%	▲
Net Sales (Rs. Cr)	2223.63	2028.47	10%	▲
EBITDA (Rs. Cr)	382.70	439.10	13%	▼
EBITDA Margin	17.21%	21.65%	20%	▼
EBITDA (Rs. M.T)	973	1126	14%	▼

*Include Clinker Sales

Financial Highlights - YTD March

Particulars	FY 22	FY 21	YOY	
Sales Volume (Lakhs M.T)*	136.11	116.45	17%	▲
Net Sales (Rs. Cr)	7529.05	6233.42	21%	▲
EBITDA (Rs. Cr)	1482.08	1513.89	2%	▼
EBITDA Margin	19.68%	24.29%	19%	▼
EBITDA (Rs. M.T)	1089	1300	16%	▼

*Include Clinker Sales

Financial Highlights

- Q4FY22 vs Q3FY22

Particulars (Rs. Cr.)	Q4FY22	Q3FY22	QOQ	
Revenue from Operations	2269	1940	17%	▲
Operating Expenses	1886	1570	20%	▲
EBITDA	383	371	3%	▲
Other Income	41	26	56%	▲
Depreciation	76	72	5%	▲
EBIT	348	325	7%	▲
Finance Cost	69	65	5%	▲
Profit Before Tax(Before Exc. Item)	279	260	7%	▲
Profit Before Tax(After Exc. Item)	149	260	43%	▼
Provision for Tax	63	93	32%	▼
Profit After Tax	86	167	48%	▼
EPS in Rs	11.16	21.66	48%	▼
Net Sales	2224	1903	17%	▲
EBIDTA Margin (%)	17.21%	19.49%	12%	▼

Financial Highlights

- Q4FY22 vs Q4FY21

Particulars (Rs. Cr.)	Q4FY22	Q4FY21	YOY	
Revenue from Operations	2269	2052	11%	▲
Operating Expenses	1886	1613	17%	▲
EBITDA	383	439	13%	▼
Other Income	41	34	21%	▲
Depreciation	76	65	17%	▲
EBIT	348	408	15%	▼
Finance Cost	69	53	30%	▲
Profit Before Tax (Before Exc. Items)	279	355	21%	▼
Profit Before Tax (After Exc. Items)	149	188	21%	▼
Provision for Tax	63	125	50%	▼
Profit After Tax	86	63	36%	▲
EPS in Rs	11.16	8.20	36%	▲
Net Sales	2224	2028	10%	▲
EBITDA Margin (%)	17.21%	21.65%	20%	▼

Financial Highlights

- FY22 vs FY21

Particulars (Rs. Cr.)	FY 22	FY21	YOY	
Revenue from Operations	7679	6328	21%	▲
Operating Expenses	6197	4814	29%	▲
EBITDA	1482	1514	2%	▼
Other Income	143	113	26%	▲
Depreciation	282	245	15%	▲
EBIT	1343	1382	3%	▼
Finance Cost	249	223	12%	▲
Profit Before Tax(Bef. Exc. Item)	1094	1159	6%	▼
Profit After Tax(Bef. Exc. Item)	964	992	3%	▼
Provision for Tax	333	389	15%	▼
Profit After Tax	631	603	5%	▲
EPS in Rs	81.62	78.02	5%	▲
Net Sales	7529	6233	21%	▲
EBITDA Margin (%)	19.68%	24.29%	19%	▼

The Board of Directors has recommended Dividend at the rate of Rs. 15 per Share.

Debt profile -Standalone

Particulars	As on 31 st March 22	As on 31 st March 21
Gross Debt (Rs./Cr)	2850	2841
Cash (Rs./Cr)	1244	1707
Net Debt (Rs./Cr)	1606	1134
Net Debt /EBITDA	1.08	0.75
Equity (Rs./Cr)	4252	3733
Net Debt/Equity	0.38	0.30

Debt profile -Consolidated

Particulars	As on 31 st March 22	As on 31 st March 21
Gross Debt (Rs./Cr)	3434	3232
Cash (Rs./Cr)	1284	1756
Net Debt (Rs./Cr)	2150	1475
Net Debt /EBITDA	1.45	0.96
Equity (Rs./Cr)	4252	3733
Net Debt/Equity	0.51	0.40

JK Cement is first Indian Cement Company to Submit Energy Compact with the Ministry of New & Renewable Energy



Thank You

